Job Vacancy

CORPORATE SALES EXECUTIVE

Location: Cosmo By Exco Showroom, K. Male'

MAIN RESPONSIBILITIES

- Build and maintain relationships with resort procurement, maintenance heads, and engineers.
- Generate new accounts, achieve sales targets, and track upcoming resort projects.
- Conduct site visits, assess client technical needs, and propose suitable product solutions.
- Prepare quotations, negotiate contracts, and oversee orders through delivery.
- Coordinate with internal logistics and technical teams to ensure seamless service.

REQUIREMENTS:

- Proven B2B/corporate sales experience, ideally in resort supplies, hardware, HVAC, or paint.
- Strong existing network among resort engineering and procurement professionals.
- Solid negotiation, communication, and client relationship skills.
- Willingness to travel to resorts as needed.
- Fluent in written and spoken English.

REMUNERATION:

Negotiable based on qualifications and experience.

Interested candidates meeting the criteria should submit their CV, National ID copy, academic certificates, and reference letters to jobs@hope.com.mv by 26 November 2026, 16:00 hrs.

EXCO