

Manager Pre-Sales

Department: Presales & Products I Enterprise Business

Work Location: K. Hulhumale'

Job Description

- Identify customer requirement, create compelling proposal and bid material, define & design product portfolio & resourcing estimates.
- Develop customer specific solution documentation for proposals and orders on opportunities.
- Support business development and pre-sales activities by technically qualifying opportunities and aligning solutions with Ooredoo's products & services portfolio.
- Collaborate with product and engineering teams to Conduct Proof of Concepts (PoCs).

Qualification & Experience

- Bachelor's Degree in IT, Telecom or in a relevant field.
- Minimum 5 years of experience in a relevant field.
- Proficiency in ICT or System Integration, CCNA , NSE4 certification preferred.

To Apply: Email to jobs@ooredoo.mv